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#### **ATTRIBUTION GUIDELINES**

Mace, B. (2016). "Good to Great: What makes Projects Excel?" "Advances in Lean Design & Construction Practice from New England, across the US, and Abroad" full-day event, IGLC-24, July 19, Boston, USA.





# What makes Projects Excel?

Bevan Mace, Ph.D. Balfour Beatty

July 19, 2016

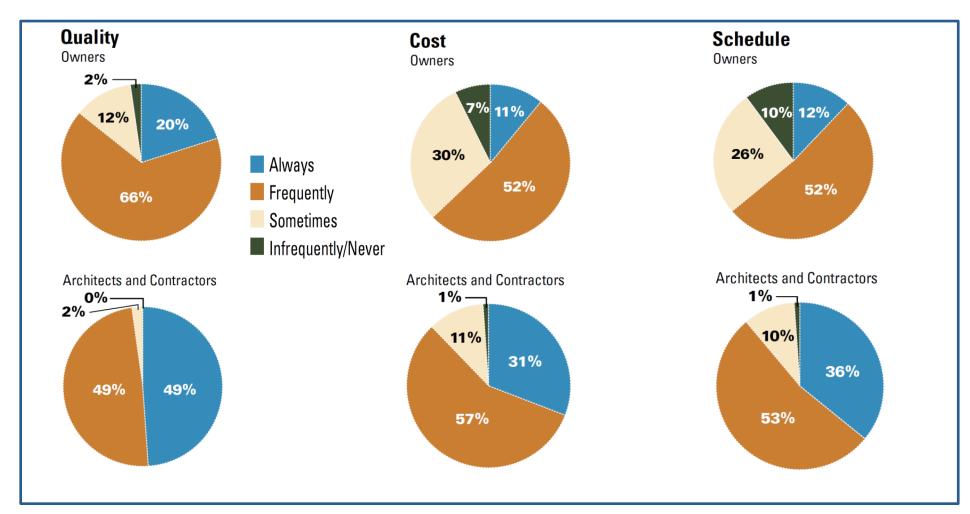




### **Owner Satisfaction**

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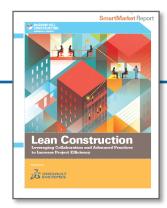


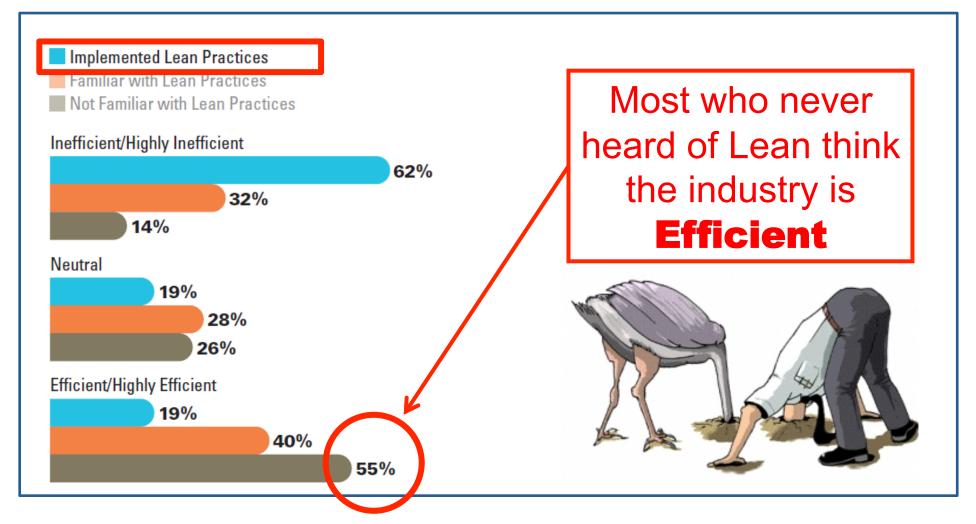




# **Industry Efficiency**

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# Research Objectives

1. Create baseline of owner satisfaction



Explore the influence of LCI framework on project performar









# Research Methodology

#### 1. Explore variance of "Typical" vs "Best"

- 2. Metrics to measure project performance
  - Capital approval vs. start of construction
  - Through design, construction and occupancy

5. Factors to understand project environment





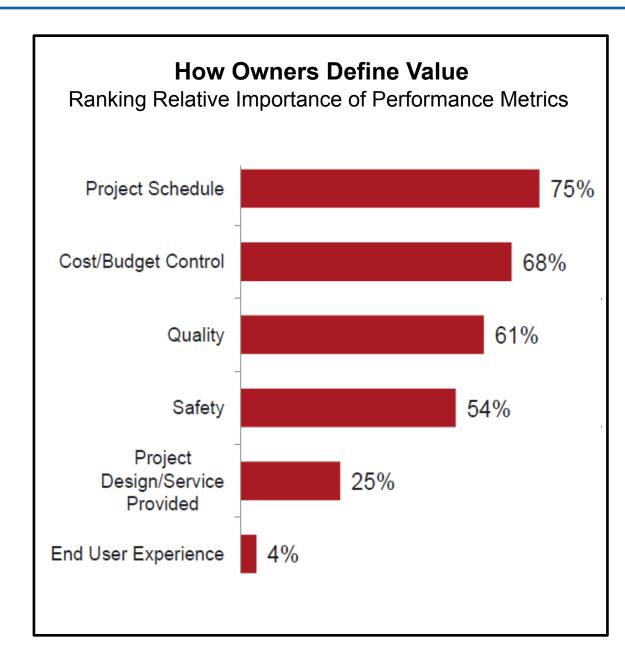






### Performance: Owner Value

Adherence to
 Project Schedule
 most highly valued

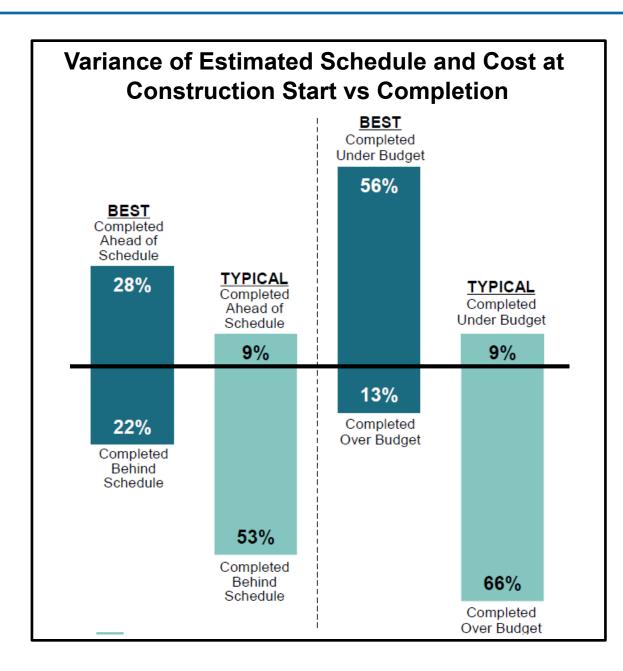






#### Performance: Cost/Schedule

- Most Typical
   Projects complete
   behind schedule,
   over budget
- Cost is improved more than schedule on Best Performing Projects

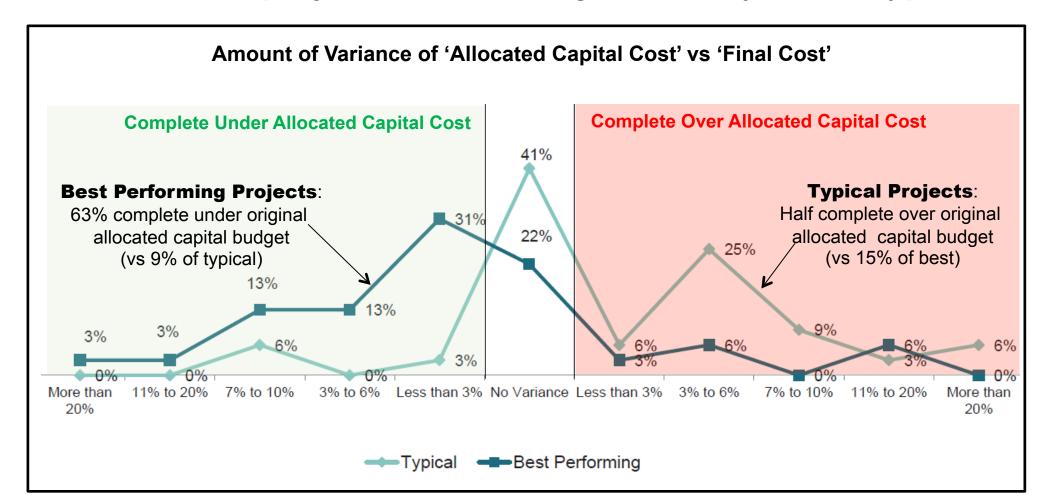






#### Performance: Cost

63% of best projects under budget vs. only 9% of typical

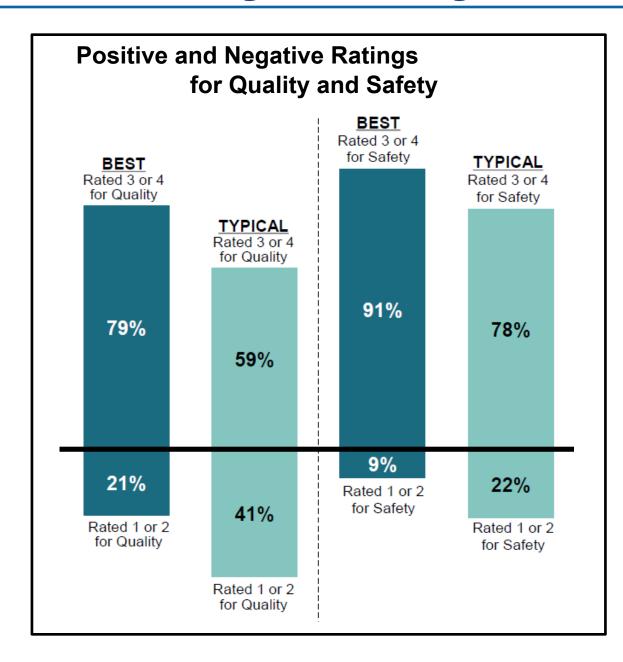






# Performance: Quality/Safety

- Typical Projects'
   quality and safety
   performance is
   already better than
   cost and schedule
- Best Projects are 13-20 percentage points better, but overall impact is not as dramatic as cost

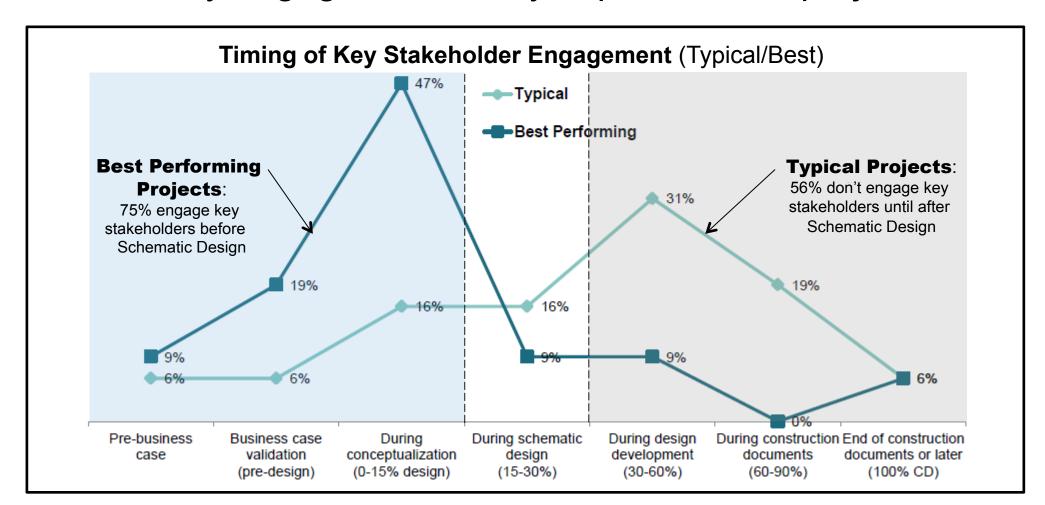






# **Organizational Aspects**

#### Early engagement is key aspect of best projects

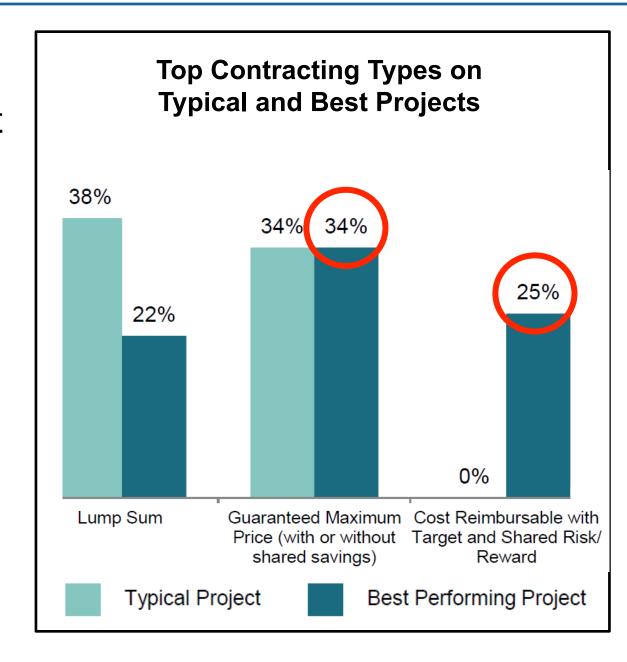






## **Commercial Aspects**

- GMP\* is most frequent contract type on best performing projects
- Cost Reimbursable
   with Target and
   Shared Risk/Reward
   is only used on best
   performing projects



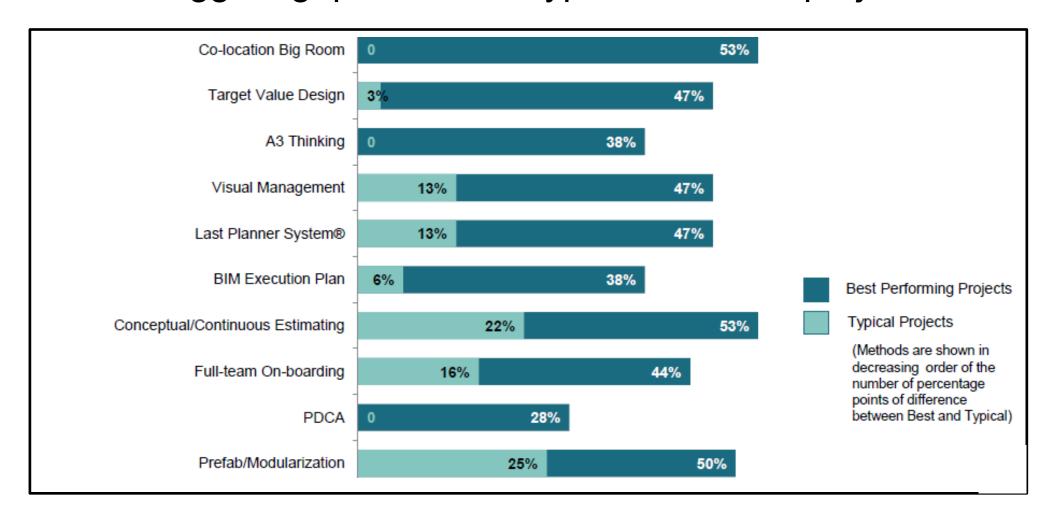
(\* with or without shared savings)





# **Operating System Aspects**

10/27 biggest gaps between typical and best projects







# **Takeaways**

Business culture influences project culture

 New methods require new training/ skillsets

Contracts need to support not thwart

Lean Construction Institute

Transformational Change (Organizational)





# How do we speed adoption?

